COMPANY PROFILE
Toward a Sustainable Growth
striving to be one of the best provider and developer of natural asphalt product in Asia
AN INTEGRATED PROVIDER AND DEVELOPER OF NATURAL ASPHALT PRODUCT WITH A WIDE AND PROVEN EXPERIENCES IN PROVIDING THE QUALITY PRODUCT AND COMPETITIVE PRICE TO THE MARKET
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ABOUT US

PT. Wijaya Karya Bitumen, a subsidiary company of WIKA (Wijaya Karya), it is one of the major producers of Buton Asphalt (Asbuton), a type of natural asphalt produced in Buton Island, Indonesia.

The company’s history began in the Dutch colonial era, when a Dutch businessman, A. Volker was awarded a 30 years Asbuton Mining Concession on October 21, 1924. Since then, the status and legality of the company as the concession holder has undergone several changes.

As the holder of exploration and exploitation contract for asphalt mining on Buton Island, A. Volker owned and managed the company until August 19, 1926. From that date to October 21, 1954 the ownership and management of the company was in the hand of a Dutch Company, NV Mijnbow En Cultuur Maatshapij Boetan.

From October 21, 1954 up until May 12, 1961 the company was managed by the Bureau of Roads and Bridges under the Ministry of Public Works, before
the Asphalt State Company (PAN) was established based on the Government Regulation No. 3 of 1961. Whereby the Buton asphalt unit was merged into PAN.

Another Government Regulation was issued, numbered 3 of 1984, dated January 30, 1984. In the regulation was stating that PAN being transformed into Limited Liability Company (Persero) and the company became PT. Sarana Karya (Persero) on September 1, 1984.

In December 24, 2013, based on the Government Regulation No. 91 of 2013, all shares of PT. Sarana Karya (Persero) were sold to PT. Wijaya Karya (Persero) Tbk. Since December 30, 2013 through the sale and purchase deed (AJB) signed by the Ministry of State Enterprises, PT. Sarana Karya officially became a subsidiary of PT. Wijaya Karya (Persero) Tbk.

Through the acquisition, it was planned that the company will be developed to involve in the Buton asphalt processing industry by producing high quality Buton asphalt that can be used as materials road infrastructure and materials to support other industries.

Since the commencement of Asbuton mining operations, the company has evolved and changed several times and the latest being PT. Wijaya Karya Bitumen (WIKA Bitumen) formally acknowledge on 7 July 2014.
**STRATEGIC PLAN**

Change is a certainty in this global economic dynamism, which keeps continuously changing. Without any changes a company’s growth will be stagnant and its performance most probably would decline. Changing is undertaken to ensure that the Company is more adaptive and responsive in meeting the desires and needs of the market or consumers. Change is carried out to ensure that the Company can continue to grow sustainably and will not be complacent with the existing progress. The importance of changing is also realized by PT Wijaya Karya Bitumen or PT WIKA Bitumen, as a Buton natural asphalt producer that has a long history.

These changing steps are undertaken to ensure that the Company has a stronger foundation and business structure, therefore in the future the Company can be more responsive to meeting the needs of the market as well as having a stronger foundation to grow in a sustainable way.

**2014**
- Implementation of Asbuton for National road in Buton Island
- Export of Asbuton to China and Taiwan.
- Granular Plant (20,000 TPY)

**2015**
- Implementation of Asbuton for National road in Sulawesi
- Export of Asbuton to other Asian countries

**2016**
- Implementation of Asbuton for National Road
- Export of Asbuton to other Asian countries
- Extend Capacities of Granular Plant
- Development of Extraction Plant for Bitumen Crude
- Extention of mining concession area

**2017**
- Implementation of Asbuton for National Road
- Export of Asbuton to other Asian countries
- Development of Extraction Plant for Modifier

**2018**
- Implementation of Asbuton for National Road all over Indonesia.
- Market penetration to Asia - Pacific countries
VISION
“To be one of the best provider and developer of Natural Asphalt in Asia.”

MISSION
• Market leader for natural asphalt products in Asia.
• Providing the best services in quality, on time delivery and competitive price.
• Applying a management system and technology to improve efficiency, quality, work safety and health with environmental friendly approach.
• Growing and developing with all business partners under healthy and sustainable condition.
• Developing the competence and welfare of all employees.

VALUES
• Commitment : Being committed to every agreement
• Innovation : Aiming for improvement
• Balance : Maintaining the balance of every work aspect
• Excellence : Delivers the best
• Relationship : A good partnership with every parties
• Team Work : Synergy, internal and cross function cooperation
• Integrity : Fairness, responsible, independent, transparent, and honesty

Our values serve as the basic foundation that is embedded in our daily activities and shall become the brand image of the company.

In order to support those values, every employee is expected to conduct their activities based on the company values, which include strong leadership and exemplary to encourage excellent performance. The company also believes that speed, accuracy, and efficiency are essential factors, whilst knowledge and competence are prime assets to achieve excellence. Innovation and customer satisfaction is the commitment of every employee and each activities and changes shall give added value.
MANAGEMENT

DIRECTORS

1. Ir. Arifin Fahmi, MM
   
   President Director
   
   Indonesian citizen, 58 year old who was born on August 12, 1956 in Banjarmasin, South Kalimantan. Served as the President Director since June 3, 2013. Earned his Bachelor Degree in Civil Engineering at Bandung Institute of Technology (ITB) and Master Degree of Management at the IPPM, Jakarta in 1995.

2. Ir. Harangan P. Sianipar, SE, MM
   
   Operation Director
   
   Indonesian citizen, age 54 years, was born in Surabaya, East Java on August 12, 1960, He holds the post as Director for Operation of the Company since March 13, 2014. He obtained Undergraduate Degree on Civil Engineering at Tecnology Insitute 10 November Surabaya in 1984, secured undergraduate degree on Management at University of Indonesia, Jakarta in 1998 and obtained his Master Degree on Management from University of Indonesia, Jakarta in 2000.

3. Natal Argawan Pardede, SE, MM
   
   Finance & Human Resources Director
   
   Indonesian citizen, age 50 years old, was born in Sungai Liat, Bangka on December 24, 1964, he holds the post as Director for Finance and Human Resource of the company since September 5, 2014. He obtained Diploma III degree in Accountancy at Padjajaran University, Bandung in 1987, earned undergraduate degree in Accountancy at UPI YAI, Jakarta in 2009 and secured Master Degree in Finance from Pelita Harapan University (UPH), Jakarta 2012.
BUSINESS DEVELOPMENT

Ir. Djoko Oetomo, MT
Business Development Manager

Ir. Didiet Suhardi
Marketing

Medi Nurheriyanto, ST, MM
Product Development

OPERATION

Ir. Mokhtar Yunus
Operation Division Manager

Arfianto Nugroho, ST, MT
Industry Manager

Sunardi
Mining Manager

Teguh Pribadi, ST
Engineering Manager

Wahyudi Martono, BE
Commercial & Procurement Manager
OUR VALUES SERVE AS THE BASIC FOUNDATION THAT IS EMBEDDED IN OUR DAILY ACTIVITIES AND SHALL BECOME THE BRAND IMAGE OF THE COMPANY.
WIKA BITUMEN BELIEVES THAT SPEED, ACCURACY, AND EFFICIENCY ARE ESSENTIAL FACTORS, WHILST KNOWLEDGE AND COMPETENCE ARE PRIME ASSETS TO ACHIEVE EXCELLENCE

PRODUCTS & SERVICES

As part of the WIKA group of companies’ strategy, PT. WIKA Bitumen is projected to grow as an integrated high quality Buton Asphalt producer, from mining to industrial products. The products currently and planned to be produced by PT. WIKA Bitumen are:

- BUTON ASPHALT RAW MATERIAL
- GRANULAR ASPHALT
- EXTRACTION ASPHALT

As a leading high quality asphalt supplier, WIKA Bitumen has an integrated production process from exploration, exploitation until raw material processing down to asphalt industrial products and all kind bitumen and its derivatives, both for domestic and international market. WIKA Bitumen has two main business lines, Buton natural asphalt mining and Buton natural asphalt processing.
For WIKA Bitumen, supplying high quality asphalt starts from exploration and exploitation process in its mines. WIKA Bitumen owns 2 major mines; Lawele Area, with an area of 100 ha and Pasarwajo Kabungka Area in South East Sulawesi, with an area of 38 ha, producing bulk asphalt with each production capacity of 1.2 million tons per year.

Raw materials extracted from our mines will undergo different production process to be able to meet different market demands. Those processes are also done in our Lawele and Kabungka Area facilities. To ensure the quality of production process, WIKA Bitumen’s mines are equipped with processing facilities, including granular plant, crushing facility, stockpile facility and pilot plant.

WIKA Bitumen raw materials products are available to customers in Banabungi Port of Buton and Nambo Port of Lawele, both in South East Sulawesi. Granular products are also available to be procured in both ports and also in Tanjung Perak port of Surabaya, East Java.

### PRODUCT SPECIFICATION

#### RAW MATERIAL

<table>
<thead>
<tr>
<th>NO</th>
<th>DESCRIPTION</th>
<th>BITUMEN CONTENT</th>
<th>WATER CONTENT</th>
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<tr>
<td>1</td>
<td>LAWELE</td>
<td>20% – 26%</td>
<td>&lt; 16%</td>
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<tr>
<td>2</td>
<td>KABUNGKA SOFT</td>
<td>18% – 24%</td>
<td>&lt; 16%</td>
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<td>3</td>
<td>KABUNGKA HARD</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>BULK</td>
<td>20% – 26%</td>
<td>&lt; 16%</td>
</tr>
<tr>
<td></td>
<td>CRUSHED</td>
<td>20% – 26%</td>
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**BUTON GRANULAR ASPHALT**

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<th>DESCRIPTION</th>
<th>RESULT</th>
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<tbody>
<tr>
<td>1</td>
<td>BITUMEN CONTENT</td>
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<tr>
<td>2</td>
<td>WATER CONTENT</td>
<td>Max 2%</td>
</tr>
<tr>
<td>3</td>
<td>ASH CONTENT</td>
<td>Max 75%</td>
</tr>
<tr>
<td>4</td>
<td>PARTICLE SIZE 2,36 mm</td>
<td>90% – 100%</td>
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<tr>
<td>5</td>
<td>PARTICLE SIZE 0,60 mm</td>
<td>10% – 60%</td>
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**FULL EXTRACTION NATURAL ASPHALT***

<table>
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<th>DESCRIPTION</th>
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<tbody>
<tr>
<td>1</td>
<td>Softening Point, R&amp;B ºC</td>
<td>Min 125 ºC</td>
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<tr>
<td>2</td>
<td>Penetration, dmm</td>
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<tr>
<td>3</td>
<td>Solubility, CCI</td>
<td>Min 99%</td>
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<tr>
<td>4</td>
<td>Density</td>
<td>1,038 Ton/M3</td>
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<tr>
<td>5</td>
<td>Packaging</td>
<td>Bulk</td>
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</tbody>
</table>

* Under Development
CSR

WIKA Bitumen believes that the company is part of the local community and actively involved in various social responsibility activities in the surroundings of both of its sites. One of the sectors that the company is focusing is in the education sector.

The Putra Pasarwajo Foundation Kindergarten has been in operation since 1967 when the company was still known as state’s asphalt company (Perusahaan Aspal Negara). Today, the kindergarten has 55 students and 5 teachers. WIKA Bitumen continues to support early childhood education through this institution as part of its effort to contribute in the improvement of human resources quality in the area around its sites.

Other CSR activities that are directly aim to improve the welfare of the community around our sites are the clean water program and various religious activities including the renovation of several house of worship. Clean water is urgently needed in Pasarwajo since the water supplied by PAM was very limited. Therefore WIKA Bitumen took the initiative to carry out the water supply program implemented in the building of clean water facilities in Pasarwajo, Buton Island.

As a company that dedicates itself to provide good quality asphalt, WIKA Bitumen made sure that the community gets the benefit of the product. The road around Lawele traditional market was developed with asphalt. The road is used and utilized for communities of Nambo Lawele.
In the environment sector, WIKA Bitumen contributes in tree planting activities in Bitumen Plant area and the construction of roads in Banabungi Village. The company also provides electricity in Lawele Nambo.

As for the CSR programs related with Labor, Health and Safety, WIKA Bitumen carried out a program to give guidance to Community Health Post (Posyandu) in Pasarwajo. In this program, the company conducted training to women who are active in local Family Welfare Education (PKK) that enabled them in helping pregnant women and infants. This activity was held once a month and focused on improving the nutrition consumed by infants, toddlers, and pregnant women.

WIKA Bitumen also offers partnership with local business entities in various business activities that relates to our production, such as transportation of materials from the mine area to the stockpile, renting equipments, and others.

The company also supports the Workers Union by providing facilities for the organization’s activities, and empowering local workforce. About 96% of our workers are from the local community.

**WE AIM TO IMPROVE THE WELFARE OF THE COMMUNITY AROUND OUR SITES AND TO INCREASE THEIR LIVING STANDARD**

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*Clean water program in Pasarwajo*

*CSR Tree planting program in Pasarwajo*
Port facilities in Banabungi, Buton
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HEAD OFFICE
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Pulau Buton, Sulawesi Tenggara